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1 UNITED STATES DISTRICT COURT  
2 SOUTHERN DISTRICT OF NEW YORK  
3 -----x

4 JON D. GRUBER, *Individually*  
5 and on behalf of all others  
6 similarly situated,

7 Lead Plaintiff,

8 v. 16 Civ. 9727 (JSR)

9 RYAN R. GILBERTSON, *et al.*,

10 Defendants.

Oral Argument

11 -----x  
12 New York, N.Y.  
13 July 27, 2023  
14 4:05 p.m.

15 Before:

16 HON. JED S. RAKOFF,

17 District Judge

18 APPEARANCES

19 CERA LLP  
20 Attorneys for Plaintiffs  
21 BY: SOLOMON B. CERA, ESQ.  
22 PAMELA A. MARKERT, ESQ.  
23 KENNETH A. FROST, ESQ.

24 MOLOLAMKEN LLP  
25 Attorneys for Plaintiffs  
BY: ROBERT KRY, ESQ.

DORSEY & WHITNEY LLP  
Attorneys for Defendant Michael L. Reger  
BY: JAMES K. LANGDON, ESQ.

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1 (Case called)

2 THE DEPUTY CLERK: Will everyone please be seated and  
3 will you please draw a microphone close to you and identify  
4 yourself for the record.5 MR. CERA: Good afternoon, your Honor. Solomon Cera  
6 for the plaintiff class.

7 THE COURT: Good afternoon.

8 MR. KRY: Good afternoon, your Honor. Robert Kry from  
9 MoloLamken for the plaintiff class.10 MS. MARKERT: Good afternoon, your Honor. Pamela  
11 Markert on behalf of the plaintiff class.12 MR. FROST: Good afternoon, your Honor. Kenneth Frost  
13 for plaintiff class, Cera LLP.

14 THE COURT: Good afternoon, all.

15 MR. LANGDON: Good afternoon, your Honor. James  
16 Langdon on behalf of defendant Reger.

17 THE COURT: Good afternoon.

18 All right. So we have some final motions to resolve  
19 dealing with largely damages. I thank both sides for their  
20 very helpful papers, and I don't need to have you repeat each  
21 and every point made in those papers, but if you wanted to  
22 respond to something you hadn't previously had an opportunity  
23 to respond to or wanted to add some nuance to your arguments,  
24 this is your chance.

25 So I think maybe we should start with plaintiffs'

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1 counsel, since they bear the ultimate burden. So let me hear  
2 from plaintiffs' counsel.

3 MR. CERA: If I may, your Honor, at the podium.

4 Solomon Cera again for the plaintiff class.

5 Your Honor, there are two matters today. The first  
6 one I believe should be fairly noncontroversial. We're here  
7 for an order authorizing us to distribute the proceeds of the  
8 officers and directors settlement, the 13.95 million less what  
9 was ordered for fees and costs to the members of the class, and  
10 we're ready to do that promptly. We don't have final judgments  
11 entered yet, your Honor, and I've come with them today, and  
12 they have been circulated to Mr. Reger's counsel. They reflect  
13 the changes the Court ordered in its December 21 decision. The  
14 controversial clause has been stricken from the judgment.  
15 Other modest changes have been made. And we are here today to  
16 request not only an order authorizing the distribution, but we  
17 need and request also that those judgments be entered, and I  
18 have come with them and—

19 THE COURT: Do you want to hand them up.

20 MR. CERA: Yes.

21 And your Honor, we'll also be able to email these,  
22 both the redline and the clean versions.

23 So your Honor, I've handed up red lines and clean  
24 versions of the officers and directors form of judgment and the  
25 judgment that will apply to the settlement relating to

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1 defendant Ryan Gilbertson. Again, to my understanding,  
2 certainly there is no issue with the settling parties. They've  
3 all confirmed by email that these forms of judgment are  
4 acceptable, and to our knowledge, they're not objected to at  
5 this point by Mr. Reger. And we request that they be entered.

6 THE COURT: All right. So the items that are in blue  
7 are your additions, yes?

8 MR. CERA: The changes made per the Court's order.

9 THE COURT: Yes. So it's called redline, but you have  
10 them in blue.

11 MR. CERA: They are in blue, your Honor, yes.

12 THE COURT: Well, one color is as good as another, I  
13 suppose. Being a Harvard Law, I probably should object to  
14 anything in Yale's colors, but I'll overlook it.

15 Okay. Go ahead.

16 MR. CERA: So, your Honor, entry of those judgments  
17 obviously being a prerequisite to our ability to getting the  
18 money out to the class members.

19 Now with respect to that issue, the distribution  
20 motion that we filed, we've gone through the lengthy claims  
21 process, as this mountain of paper indicates. Several thousand  
22 claims have come in. There was a back-and-forth with some of  
23 the claimants about the propriety of their claims, issues; all  
24 that was sort of worked on by the claims administrator in  
25 conjunction with us. I think we are down to literally three

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1 class members who had a disagreement with a determination made  
2 by the claims administrator for purposes of the distribution  
3 motion that we agreed to bring to your Honor today and they  
4 agreed we could bring to your Honor today for prompt  
5 resolution.

6 THE COURT: All right.

7 MR. CERA: So I'm going to ask my colleague  
8 Ms. Markert, who's been primarily dealing with the claims  
9 administrator on these things and the class members, to just  
10 briefly touch on those.

11 MS. MARKERT: Good afternoon, your Honor.

12 THE COURT: Good afternoon.

13 MS. MARKERT: So there's just a few points. They are  
14 briefed. I just want to highlight just a couple of things.

15 There's one claimant, Thomas Pivec, claim No. 428. He  
16 only had shares that he had acquired prior to the company  
17 becoming a publicly traded company. He then did not  
18 participate at all during the class but asked that those shares  
19 be considered as part of the claims process because in his  
20 mind, when the stock was—became public, he got a new  
21 certificate, but it doesn't change the fact that he bought  
22 these for 55 cents a share prior to the class period.

23 THE COURT: So I think it's clear that his claim  
24 should be denied. I'm not totally sure how that gels with the  
25 Silver Mountain claim, so maybe you want to turn to that.

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1 MS. MARKERT: Okay. Okay. The difference with  
2 the—they are different, and actually—yes. So Silver Mountain  
3 had preowned shares, and then during the class period, they  
4 purchased a hundred thousand shares. Over the course of the  
5 class period, they sold their entire position, their preowned  
6 shares and the hundred thousand shares, and what happened is,  
7 they sold—the class began, they sold some shares, they bought  
8 some shares, they sold some shares. And they emptied their  
9 position. The point of how this even arose is because of an  
10 accounting issue where their claim was broken into three parts  
11 by mistake. That's how it even got to this attention. But  
12 ultimately, for FIFO, you would put all of the sales through,  
13 and then at the end, the last transaction, they sold more than  
14 a hundred thousand shares, so the loss was calculated based on  
15 the purchase price, and the last sale that they had during the  
16 class period.

17 THE COURT: All right. And then there's the PIPE  
18 shares.

19 MR. CERA: I'll take that one.

20 MS. MARKERT: Before he gets to PIPE, I just wanted to  
21 ask if you had any questions about the late claims. I think  
22 it's fully briefed. There were—

23 THE COURT: As I understand it, there are five late  
24 claims.

25 MS. MARKERT: There's five. They were filed within a

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1 couple of—less than two weeks, and a couple of them reported  
2 back that—

3 THE COURT: I have no problem permitting those claims.

4 MS. MARKERT: Not an issue. Okay.

5 Okay. Thank you.

6 MR. CERA: Mr. Cera again for the class.

7 Your Honor, on the PIPE shares, this I guess is an  
8 issue that overlaps perhaps with an objection by Reger, but we  
9 don't think it does overlap. The PIPE purchasers purchased the  
10 common stock of Dakota Plains Holdings, Inc., during the class  
11 period. They did so, and as a result, they received all the  
12 notices during the course of the litigation. There was never  
13 any prior effort to carve them out of the class definition; no  
14 such carveout appears in Judge Pauley's class certification  
15 order. The issue was never raised by any of the parties during  
16 the course of the litigation, including in connection with the  
17 briefing and contested class proceedings and efforts to  
18 decertify and the like. So for purposes of certainly the  
19 officer and director settlement proceeds, we believe that  
20 purchasers of the PIPE are members of the class, they didn't  
21 exclude themselves, and they are entitled to claim as a result  
22 of that.

23 Now I'm happy to launch into the additional arguments  
24 that might deal with Mr. Reger's objection to the—

25 THE COURT: Let's wait on that for a minute.

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1 MR. CERA: Okay.

2 THE COURT: Okay. So, well, maybe we should hear now  
3 from defense counsel and then we'll come back to plaintiff's  
4 counsel.

5 MR. LANGDON: Thank you, your Honor. Would you like  
6 me to address the issues that have been raised thus far?

7 THE COURT: Or any other issue that you want to  
8 address. Go ahead.

9 MR. LANGDON: With that invitation, I'll take it.  
10 Thank you.

11 We'll start where we ended, with the PIPE shares. Our  
12 position is set forth in our brief. I don't have a lot to add  
13 except for that I would urge that, at the very least, the price  
14 has to be adjusted to reflect the fact that the purchase was  
15 not in the open market, it was a private placement, and it was  
16 privately negotiated at a substantial discount to the then  
17 market shares. It's all set forth in our brief at pages 8-10,  
18 and we would urge you at the very least to require a  
19 recalculation. It becomes a material amount, at least to  
20 Mr. Reger.

21 THE COURT: Okay. I will certainly take a harder look  
22 at that after today's argument.

23 MR. LANGDON: Thank you.

24 With respect to Mr. Pivec, we have no position at all  
25 and agree that it should be denied.

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1                   With respect to the late claims, that's your Honor's  
2 prerogative. We have no position on that.

3                   With respect to the Silver Mountain issue on the  
4 calculation, we do have a concern about the fact that the  
5 shares purchased previously at much lower prices, when the  
6 company was private, had been accounted for in a FIFO fashion  
7 that we don't think makes sense. We've set it forth in our  
8 papers. And so we think that if you actually calculate it in a  
9 way that makes sense, they have—they don't have a loss at all.  
10 They had a gain as a result of selling those shares that they  
11 purchased early on at very modest prices—55 cents, I  
12 believe—and sell it much later at a much higher price.

13                   So that's with respect to those issues. I can speak  
14 generally to the challenges, and then I'm happy to talk about  
15 the methodology as well if you want.

16                   THE COURT: Well, I want to hear from you on both  
17 those things. But I guess the most significant dispute is with  
18 respect to how damages should be calculated and what the amount  
19 should be, yes?

20                   MR. LANGDON: That's correct.

21                   THE COURT: So go ahead.

22                   MR. LANGDON: So the starting place for that is the  
23 allowed losses, and as we've raised in our papers, we have a  
24 number of challenges to particular claimants because, frankly,  
25 as we've contended for a long time and as I believe the

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1 evidence we've submitted shows, a significant number of  
2 claimants knew about Mr. Reger's involvement with the company,  
3 and more specifically that he was a founder. Some even knew  
4 the number of shares he had. Now plaintiffs' counsel—

5 THE COURT: Did they know he was the majority  
6 shareholder?

7 MR. LANGDON: I can't represent that more than the  
8 evidence we've submitted, your Honor, and I think the fact is  
9 that a handful may have; the majority probably did not know  
10 that he was the majority shareholder. Plaintiff says none of  
11 that matters because none of them knew that he was an  
12 intentional violator of securities laws by hiding his ownership  
13 interest by failing to file a 13D. But we think it does matter  
14 because if you remember back to Mr. Gruber's testimony and then  
15 to counsel's focus in the closing arguments, it was on the  
16 negative nine articles, and Mr. Gruber very emphatically said  
17 he would never in any circumstance have purchased if he had  
18 known that Mr. Reger was involved. And the failure to file a  
19 13D was important because that's the mechanism by which he  
20 would have known that Mr. Reger was involved. And had he  
21 known, he would have done the research, learned the things in  
22 the negative nine articles, and therefore not purchased.

23 Here, we have a group of people who knew Mr. Reger's  
24 identity, and so it's a very different circumstance, and we  
25 think that that goes not only to rebutting a presumption of

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1 reliance but also, frankly, to transaction causation. I mean,  
2 they knew Mr. Reger was involved with the company, and in our  
3 view, that is enough to put those claims in jeopardy. Some of  
4 them are significant, some of them are not. But all of them  
5 fall into the category, well, not of family but friends who  
6 purchased, many of them early on. So I would ask your Honor,  
7 respectfully, to consider that issue when you review those  
8 claims.

9           Other than that, what I would say is that in most  
10 claims administration circumstances, at least the ones I've  
11 been involved with before this, you have a settlement amount,  
12 and the claims administrator is making sure that the pie, a  
13 preexisting pie, is cut up. It's happening in a way with  
14 respect to the officer and directors settlement. Here, the  
15 claims administrator is actually providing information from  
16 which the Court will determine damages—the amount that  
17 Mr. Reger will pay on the one hand and how much—which  
18 claimants will receive payments. We have a situation in which,  
19 particularly with respect to one large claim, that of Lone  
20 Star, which is approximately just under 20 percent of the whole  
21 alleged total loss, where we think that pretty dramatically  
22 dilutes the indisputably valid claims that we aren't  
23 challenging and that the claims administrator has approved, and  
24 we don't think it's appropriate in the circumstances, primarily  
25 for the reasons set out in our brief, but also because it seems

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1 to us, at least, that plaintiffs essentially tried their case  
2 in a way against Lone Star as well in their pretrial papers.  
3 As we mentioned in our brief, they included Lone Star in what  
4 they called a control group. They included Mr. Reger and  
5 Mr. Gilbertson and another entity, Clear Harbor, which, by the  
6 way, Clear Harbor had a \$1.66 million claim that they've  
7 withdrawn now. And so the numbers, the most recent numbers  
8 that plaintiffs have submitted, if I'm remembering correctly,  
9 do not include that withdrawal. So they're a million six too  
10 high. The real potential number at issue is closer to  
11 50 million than 51.8, which I think they state in their papers.  
12 We think Lone Star is in a position not only—not only matches  
13 what Clear Harbor was in, which caused Clear Harbor to withdraw  
14 its claim, but goes even further, because Lone Star has the  
15 involvement of Mr. Gilbertson, who brought it in. They have  
16 the proxy battle, which Mr. Molo stood up and told the jury was  
17 essentially part of the fraud, as we quoted in our brief. We  
18 think that in these circumstances, it's a stretch too far to  
19 put Lone Star in, and so we think that claim ought to be  
20 rejected.

21 We're not asking for further discovery at this point.  
22 We think the evidence is enough there to rebut the presumption  
23 of reliance and, frankly, the question whether they ever should  
24 be a member of the class in any event.

25 So I think those are the primary points that I wanted

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1 to emphasize, your Honor, with respect to the challenges.

2 And it sounds like you'd rather hear from plaintiff  
3 first before we go on to the methodology of how you actually  
4 calculate.

5 THE COURT: No, why don't you go to the methodology  
6 while you're on your feet.

7 MR. LANGDON: Well, thank you. I appreciate that.

8 To us, it's a straightforward application of two  
9 things—the plain language of the PSLRA and the equally plain  
10 language of your Honor's December 21st order from last year.  
11 And plaintiffs say that the statute is silent on how you do the  
12 calculation. We don't think it is.

13 There are two aspects that we ought to talk about.  
14 One is, how does the Court first determine the damages number;  
15 and then once the Court has determined damages, how does it  
16 apply the offsets here for the two settlements.

17 With respect to how it determines damages, we think  
18 this is pretty darn plain, and that is that you don't get to  
19 damages until you apply the jury's verdict, which is a  
20 57 percent inflation factor. So what you have to do is to take  
21 the total number of allowed claims, which we think is a number  
22 that at the very least is just 50 million, and we think should  
23 be less based on the challenges, but once your Honor has  
24 resolved the challenges, you take that number times .57 and  
25 that is—that's the damages number. Plaintiffs suggest that

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1 you should apply one or more of the offsets before you apply  
2 the jury's finding with respect to inflation. That seems  
3 backward to us. And it seems, under the statute, very clear  
4 that that's how one calculates damages. You can't determine  
5 how to apply offsets until you know what the damages are. So  
6 that's point one.

7 With respect to how to apply the offsets, plaintiffs'  
8 counsel says the statute is silent so the Court is free to  
9 apply them in any order it wishes. And they wish to apply them  
10 in an order that we think is impermissible under the statute by  
11 the plain language and, frankly, inconsistent with your Honor's  
12 December 21st order, because the statute says that with respect  
13 to the officer and director settlement, you have to offset in  
14 an amount that corresponds to—well, I've got it backwards.  
15 With respect to the Gilbertson settlement, you've got to offset  
16 in an amount that corresponds to the percentage of  
17 responsibility that your Honor has assigned him. That has to  
18 be 50 percent. If you do the calculation in the order that  
19 plaintiffs want you to do, you're not effectively getting a  
20 50 percent responsibility, you're getting closer to a  
21 25 percent responsibility for Mr. Gilbertson. And second, with  
22 respect to the officer and director offset, the statute says  
23 that Mr. Reger, as the sole defendant who went to trial, is  
24 entitled and he has statutorily, as it were, bargained away his  
25 contribution rights in exchange for what the statute gives him,

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1 which is these two offsets. He's to have an offset in the  
2 amount paid. He's not to get half of the offset. This is the  
3 14 million, roughly, dollars for the officers and directors.  
4 He's not to get the half that plaintiffs' calculation would  
5 imply. He's to get both. In our view, your Honor has to do  
6 them both independently and then apply them in the way that  
7 makes it possible that Mr. Reger gets the full benefit of each.

8 Now does that potentially produce a very modest  
9 number? Absolutely, it does. But in our view, what plaintiffs  
10 call absurd and a windfall is in fact the simple consequence of  
11 their strategic decisions in deciding to settle with  
12 Mr. Gilbertson and then to try the case in the way that they  
13 did. They settled with him for zero. They claim he was  
14 impecunious, but they were so anxious to settle that, at least  
15 to my knowledge, they didn't do any independent verification;  
16 they just asked him, and he told them he was impecunious and  
17 gave them a very brief financial statement. Now I'm not  
18 suggesting anything otherwise, but they made knowing decisions  
19 about that settlement. They got benefit from it. Your Honor  
20 heard Mr. Gilbertson testify they had an affidavit that gave  
21 them a roadmap beforehand from him, so now they have to live  
22 with the numerical consequences of that, which are, frankly,  
23 exacerbated by the nature of the class. This was a lot of  
24 friends and family and thinly traded stock and we think plenty  
25 of people who knew Mr. Reger.

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1                   And, frankly, you know, as Mr. Reger told us, he went  
2 down with the ship. He still had 5 million shares—he and his  
3 family—that they never sold. So he had a lot of skin in the  
4 game.

5                   In any respect, we think it's the appropriate way to  
6 apply it, it's the only way, it's what the statute demands, and  
7 that's the Court's job to follow the statute, unless there is  
8 some ambiguity or the statute has showed that Congress has  
9 given you the discretion to do it differently, and I  
10 respectfully suggest that it has not given that direction, or  
11 discretion, and it's not ambiguous.

12                  THE COURT: All right. Thank you very much.

13                  Let me hear from plaintiffs' counsel.

14                  MR. LANGDON: Thank you, your Honor.

15                  MR. CERA: Your Honor, I'm just going to talk about  
16 claims. Mr. Kry was going to talk about this latter point.  
17 What would you like to hear now?

18                  THE COURT: I think I'd like to hear the latter point  
19 first.

20                  MR. CERA: Very good.

21                  MR. KRY: Thank you, your Honor.

22                  There are two issues. One issue is whether the  
23 57 percent inflation should be applied before or after the  
24 offsets, the second issue is in which order to take the two  
25 offsets, and it's the second of those two issues that I wanted

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1 to address and discuss with your Honor today.

2 We do not claim that the statute compels one reading  
3 or the other on this. We think on any fair interpretation of  
4 what Congress wrote, this is just—this is a highly  
5 interstitial detail that the statute simply doesn't focus on.  
6 The particular language here says that if a covered person—

7 THE COURT: Well, I'm sorry. Forgive me for  
8 interrupting. Before we talk about reductions for the  
9 Gilbertson and the O&D settlement, don't we have to start with  
10 what are the actual damages that plaintiffs suffered and  
11 doesn't that mean that we apply the 57 percent figure first?

12 MR. KRY: So that is the first of the two issues on  
13 which the parties have a dispute. We've set forth our position  
14 on that issue in our papers, your Honor. We think there's some  
15 ambiguity in the statute even on that, but I think our  
16 arguments are even stronger with respect to the second issue  
17 about what order to take the two offsets in. So our position  
18 would be even if your Honor were to agree with Mr. Reger that  
19 you start with the damages, so the 57 percent number, there's  
20 nothing in the statute that says which order you have to take  
21 the two offsets in after that.

22 THE COURT: Okay.

23 MR. KRY: Right. Just to put this all in context, if  
24 the Court agrees with Mr. Reger on both of these methodological  
25 challenges, I think he rather coyly said it results in a rather

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1 small judgment against Mr. Reger. The number in the papers was  
2 that that would reduce the judgment against Reger to  
3 approximately 800,000. When you take out the Clear Harbor  
4 claim that was also mentioned today—they withdrew their claim  
5 against Mr. Reger—that number actually drops further and  
6 results in a \$344,000 judgment against Reger. And I'm not  
7 mentioning those numbers to tell your Honor that you should  
8 disregard the statute if it compels you to do something, but if  
9 the statute leaves an issue open because it doesn't tell you  
10 what to do one way or the other, it is an absolutely relevant  
11 consideration to—

12 THE COURT: All right. Supposing we take the  
13 57 percent adjustment first but then we take your proposed  
14 order on the other adjustments. What figure do we get then?

15 MR. KRY: So the figure in the papers was—pardon me.

16 So in our motion for judgment, docket 545 at page 5,  
17 that calculation results in a judgment of 7.79 million,  
18 approximately, against Mr. Reger. That number then, as he  
19 points out, needs to be adjusted for Clear Harbor having  
20 withdrawn their claim, and I don't have the precise amount of  
21 that, but it makes a difference of approximately 450,000, so it  
22 would be somewhere in the range of 7.3 or 7.4 million, I think,  
23 but we'd have to discuss the exact numbers.

24 THE COURT: All right. So I think that's where you  
25 should focus, because I'm making no rulings whatsoever today,

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1 and I want to go back and reread everything here, but I am at  
2 least tentatively leaning towards doing the 57 percent first.  
3 So why should I then after that adopt your methodology?

4 MR. KRY: Right, and that is indeed what I wanted to  
5 focus on, your Honor. Because I, you know—unlike the  
6 57 percent argument, where they have language in the statute  
7 they rely on, there's just nothing there that tells you what  
8 order to take offsets in. The statute again says:

9           If a covered person enters into a settlement with the  
10 plaintiff prior to final verdict or judgment, the verdict or  
11 judgment shall be reduced by the greater of: (1) an amount that  
12 corresponds to the percentage of responsibility of that covered  
13 person; or (2) the amount paid to the plaintiff by that covered  
14 person.

15           And so a couple observations about that, your Honor.  
16 First of all, clearly Congress was just looking at situations  
17 where there's one settlement, and it's saying the way you  
18 handle the settlement is you reduce the judgment by the greater  
19 of those two things. Nothing in that language even remotely  
20 suggests Congress was focused on this unusual issue where you  
21 have two settlements, one of which is a percentage, the other  
22 is a dollar figure, and so it matters a lot which way you take  
23 it. And so to suggest that—to try and glean something from  
24 this language that provides a roadmap for that very complex and  
25 a little bit unusual situation I just think is—and you have to

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1 squint really, really hard to think Congress had anything to  
2 say in this language.

3                   But even beyond that, focusing on the specific terms,  
4 it talks about reducing of verdict or judgment by the greater  
5 of an amount that corresponds to the percentage of  
6 responsibility. That language doesn't compel one approach or  
7 the other. Whether you start by—you start with the dollar  
8 reduction and then apply that percentage to what's left or  
9 whether you start with a percentage reduction and then apply  
10 the dollar, what's left, either one of those two things, and  
11 you are reading what the statute requires and you're reducing  
12 the verdict or judgment by an amount that corresponds to a  
13 percentage of responsibility. Both those sequences are  
14 consistent with that. And so there's simply nothing in the  
15 statute that requires your Honor to do one thing or the other.

16                   With respect to your Honor's prior order, again, I  
17 don't want to be presumptuous, and if your Honor actually did  
18 intend to resolve this issue last December, so be it, but I  
19 don't think this was on anyone's radar screen back then, and I  
20 don't think there's anything in the Court's order where you  
21 made a conscious decision one way or the other on the  
22 sequencing issue.

23                   And so if the statute leaves it open, if the prior  
24 order leaves it open, it really comes down to how should this  
25 court exercise its discretion in choosing between two

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1       permissible methods. And on this point, we said it in our  
2       brief. I think there are essentially four reasons to adopt our  
3       approach, two of which I'll call equitable reasons and the  
4       other two of which I'll call more economics or financial  
5       reasons.

6           And with the economic, sort of financial reasons, the  
7       reason I think it makes more sense to take the dollar offset  
8       first and then take the percentage offset second off of the net  
9       amount is because it tracks more closely what would have  
10       happened had these claims proceeded to trial and because it  
11       also is a more accurate representation of how settlements work.

12          With respect to the trial, if this case had gone trial  
13       against both Gilbertson and Reger, and both of them were found  
14       to be knowing violators and your Honor found the same  
15       50 percent share of responsibility, then what would happen is  
16       there would be this \$14 million offset for the D&O settlement  
17       that they would both be able to share. It's not like Reger  
18       would have some right to say, oh, well, I get all of that  
19       14 million, you don't get any, Mr. Gilbertson. It would be  
20       joint and several liability. So he could claim against whoever  
21       he wanted, but at the end of the day, that would have to be an  
22       offset that they would be sharing.

23           And if you take the offsets in the order that they  
24       want you to, it produces basically the equivalent of that  
25       result. That is just not how it would have worked at trial.

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1 You know, Reger doesn't get to say, I want this entire  
2 50 percent reduction for Gilbertson without regard to the fact  
3 that he would have been able to claim some of the offsets, and  
4 I want this entire D&O offset all to myself. I'm not going to  
5 share with Mr. Gilbertson. He never would have agreed to that,  
6 and I don't think the Court would have imposed that approach.

7 So to be sure, if there was language in the statute  
8 that clearly said that's what you do, you know, we realize it's  
9 completely unfair, but we, Congress, are telling you to do it  
10 that way, I agree, this argument wouldn't carry any weight.  
11 But if the statute doesn't address the sequencing issue—and I  
12 don't think it does—your Honor is free to exercise your  
13 decision in a way that's reasonable, and it's reasonable to  
14 make the settlement offsets work in a way that more or less  
15 approximates the realities of trial had these claims gone  
16 forward. And so that's one reason why our approach and our  
17 sequence is the better one.

18 The second one is the realities of settlement  
19 negotiation, because again, there are two prongs to the  
20 statute. The second prong, the greater amount, approximate  
21 amounts actually received in settlement, and when parties to a  
22 case are negotiating over a settlement and trying to decide  
23 what amount is a fair price to pay to settle a claim, they are  
24 absolutely aware of the benefits that they will get if there's  
25 also a settlement with a third party out there, with a

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1 different defendant out there, because under the statute, they  
2 know, well, if I go to trial, even if I lose, I'll be able to  
3 claim the benefit of that settlement to the third party, and  
4 that absolutely factors in to how they value a settlement, what  
5 number they agree about that. So as a matter of economics, the  
6 second prong of the statute, the one that focuses on amounts  
7 paid, is a net amount. It's a net amount because when people  
8 settle a case, they will consider and incorporate into their  
9 settlement negotiations the benefits that they'll get from  
10 other defendants' settlements. And so because this second  
11 prong basically reflects a net amount rather than a gross  
12 amount, we think that interest in parity, interest in  
13 consistent treatment across the two prongs of the statute,  
14 suggest that it makes sense to calculate and sequence the  
15 percentage of responsibility offsets based on a net calculation  
16 to instead of doing it on a gross calculation while ignoring  
17 the fact that there's this other thing that used to be deducted  
18 to.

19 So those are the two economic points. And then the  
20 next ones are the equitable points.

21 And the first of those, I alluded to already. And  
22 that is the fact that, as we hear, if you adopt their claim  
23 that the statute compels this approach or that, your Honor  
24 should do that approach anyway, that results in a trivial,  
25 trivial judgment against Reger. You know, once you make the

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1 Clear Harbor adjustment, as I mentioned, it winds up with a  
2 \$344,000 judgment against Reger, in a case where we were  
3 originally claiming damages for around 90 million, in a case  
4 where, you know, the claims, the losses suffered by class  
5 members were north of—north of 50 million, even after you take  
6 Clear Harbor out. And to say that he should walk away with a  
7 \$344,000 judgment against him—1 percent, approximately, of the  
8 total damages found by the jury—you know, your Honor, absurd  
9 is one way to describe that, but I just think it's grossly,  
10 grossly inequitable as to how this case should fall out based  
11 on the evidence your Honor saw at trial, based on the verdict  
12 the jury rendered at trial, and based on the apportionment your  
13 Honor set forth. You know, the logic behind this \$344,000  
14 judgment they want is that, you know, of all the losses and the  
15 damages that the jury found the class members to suffer,  
16 50 percent of them should be notionally paid by  
17 Gilbertson—although we, of course, all realize that means no  
18 payment at all because he has no money—49 percent of them  
19 should be paid by the officers and directors settlement, and  
20 1 percent of them should be paid by Reger, the \$344,000  
21 judgment that they want. And your Honor, that just is such a  
22 wild departure from the evidence that we've sought at trial,  
23 from what your Honor found, from what the jury found, that  
24 there is a compelling equitable reason not to adopt the  
25 sequencing of judgments that produces that result if your Honor

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1 has multiple options before it.

2                   And then the last equitable point on this goes back to  
3 the fact that we're only here because of this Gilbertson share  
4 of responsibility offset, and this was a topic we argued about  
5 at great length last year; your Honor carefully considered  
6 those issues and delivered an opinion on it. And so I'm not  
7 trying to reargue that point now, but I will say that in  
8 addressing this issue—which, again, does not, in our view,  
9 concern something the statute requires but instead concerns a  
10 detail that the statute leaves to your Honor's discretion—it's  
11 perfectly fair to consider the same things that your Honor did  
12 not find persuasive in the context where there was a statutory  
13 command on the books. So the fact that the large portion of  
14 class members' losses are going to be left uncompensated  
15 because of the fact that Gilbertson, one of the main  
16 wrongdoers, has no money may not be a good enough reason to  
17 rewrite the statute, but it's definitely a legitimate and  
18 appropriate reason to pick one of two possible routes when  
19 you're trying to decide how to sequence these two settlement  
20 offsets.

21                   So your Honor, those are our rationales. The statute  
22 doesn't resolve this. Your Honor's prior order doesn't resolve  
23 this. And those are four good reasons pretty much any  
24 combination of which we think is a sufficient reason to resolve  
25 this issue in our favor. And we would ask the Court to apply

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1 the D&O settlement first and then apply the Gilbertson share of  
2 responsibility adjustment to the net amount after that.

3 THE COURT: All right. Very good. Thank you very  
4 much. Let me hear from your adversary, and then we'll hear any  
5 further issues that plaintiff wanted to respond to.

6 MR. LANGDON: Thank you, your Honor. Briefly.

7 Just a few points to consider here. Much of what I  
8 heard was founded on the notion that if Mr. Gilbertson had gone  
9 to trial—Mr. Reger—and if the same findings had happened, the  
10 jury had ruled the same way, and your Honor had ruled the same  
11 way with respect to apportionment, then the result—then  
12 Mr. Reger wouldn't be entitled to full offsets and so he  
13 shouldn't get it here. But the fact of the matter is, they  
14 didn't try Mr. Gilbertson. They chose not to. I don't think  
15 we can speculate that the jury would have come back with  
16 similar findings, similar numbers, or what your Honor, frankly,  
17 would have done. So I don't think that provides sort of the  
18 platform for this suggestion, discretion. We respectfully  
19 believe that you don't have the discretion, that the statute is  
20 clear, that if you follow their suggestion, then you are going  
21 to be bending the language of the statute, bending the language  
22 and the meaning, we think, of your December 21st order, because  
23 Mr. Gilbertson won't be then responsible for 50 percent of  
24 damages, he'll be responsible for 50 percent of a part of the  
25 damages, after the offset, and we don't think that's

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1 appropriate here.

2 And I guess I would just say, as Judge Cote said in  
3 the *WorldCom* case: The language doesn't leave me any choice.  
4 It may or may not be destructive of settlement incentives, but  
5 the language is clear. We think it is here.

6 And then finally, I would say that even assuming what  
7 plaintiff says is true, we respectfully think the equities  
8 don't tilt quite the way that he thinks they tilt. And I would  
9 just remind him and your Honor that Mr. Reger is not getting  
10 off lightly here. He did pay \$7 million. There's a suggestion  
11 in their brief that that's inappropriate for us to even  
12 mention. In fact, the reference is to he paid just under  
13 \$7 million in disgorgement, and with the interest, that's the  
14 \$7 million figure. He paid an additional amount in a penalty,  
15 which we cannot ask your Honor to take account of. But the  
16 rest, we are absolutely within our rights to bring that to your  
17 attention. And with respect to the retort that, well, the  
18 class didn't get any of that, the class didn't get any of  
19 Mr. Gilbertson's \$15 million either. The government did in  
20 both instances.

21 So Mr. Reger has paid dearly here. It's not  
22 inequitable for your Honor to apply the statute.

23 Thank you.

24 THE COURT: Thank you very much.

25 And now we'll hear from plaintiffs' counsel on the

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1 other issues.

2 MR. CERA: Mr. Cera again, your Honor, for the class.

3 Your Honor, I was pleased to hear my colleague state  
4 that they were no longer pursuing discovery as to the contested  
5 claimant. So what I would say to that is, what this now turns  
6 on is whether or not, in challenging these claims, they've met  
7 their heavy burden under the law, which is described in your  
8 Honor's December 21 order, and also was described in Judge  
9 Pauley's class certification order, order denying  
10 decertification, as they've proven that the investment  
11 decisions of these claimants would have been different had they  
12 known the undisclosed facts. They have not come close to  
13 proving that, your Honor. There is not a shred of evidence in  
14 that huge binder of materials that Mr. Reger submitted about  
15 any disclosure to any of these contested claimants about the  
16 size of Mr. Reger's controlling share holdings in this company.  
17 There is nothing there, your Honor.

18 Now we also have submitted, in the case of Lone Star,  
19 a detailed affidavit from its managing general partner,  
20 Mr. Eberwein, absolutely denying that he learned of any  
21 information such as that, and there is no information like that  
22 that applies to any of these large claimants. It's more of a  
23 twist on the friends and family argument that was made, but the  
24 jury heard all of the information that was presented about  
25 friends and family. Mr. Reger testified about it.

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1 Mr. Gilbertson testified about it. They found that there was a  
2 non-disclosure of this material fact. They found it was done  
3 intentionally. And one would think that if Mr. Reger really  
4 had the solid information, the type of proof necessary to rebut  
5 the presumption of reliance, it would have been presented in  
6 detail at the trial, perhaps in an effort not only to avoid  
7 liability but to perhaps still challenge the class, which can  
8 be done through the trial. There was nothing like that except  
9 the friends and family.

10 There is no record here, your Honor, on which the  
11 Court, I submit, could properly deny these very significant  
12 claims that have come in. They want to deny Lone Star's claim  
13 in the amount of \$9 million. It's the single largest claim.  
14 But Lone Star is a class member. They're not excluded by any  
15 allegations we may have made in the past when we didn't fully  
16 understand their role. And we're reading the company's SEC  
17 letter, letter to the SEC in February of 2015 describing Lone  
18 Star as a bad actor of some kind. None of that was true. And  
19 Lone Star did not aid this fraud in any way, shape, or form.  
20 What we were presenting at trial with respect to Lone Star  
21 related to the element of loss causation, and showing that the  
22 fact that Lone Star was considering and entertaining a proxy  
23 battle was a huge distraction for the board of this company.  
24 That does not in any way reflect wrongdoing. It certainly  
25 doesn't reflect knowledge of Reger's 20 percent position.

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1                   So there's really nothing that's been offered here,  
2 your Honor, to knock out that claim or any of the larger  
3 claims. Basically, there's a few emails that say, oh, they  
4 knew we were founders, they knew we were large holders. That's  
5 not sustaining the heavy burden that is imposed under the law  
6 to find the presumption of reliance has been refuted.

7                   So we think all of those claims, your Honor, are  
8 proper for the reasons that we have set forth today and in our  
9 brief.

10                  Just back to the PIPE share briefly, because  
11 Mr. Langdon did touch on that. Let's just remember what  
12 happened here with regard to the PIPE. It's the same security  
13 that the class members who purchased on the open market  
14 purchased—common stock of Dakota Plains. There was an  
15 offering in the middle of the class period pursuant to a  
16 prospectus. That prospectus had exactly the same omission that  
17 this jury verdict was based on. Mr. Gruber, the class  
18 representative, was himself a PIPE purchaser and party, also  
19 purchased on the open market, but he also was a PIPE purchaser.  
20 The price was based on the trading activity in the open market  
21 of Dakota Plains. And your Honor, there was very minimal  
22 deviation between that trading price and what the purchasers of  
23 the PIPE paid. It was something like 4 percent. So there's a  
24 direct connection between the two. Even though this isn't a  
25 fraud on the market case, it's still instructive and I think

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1 relevant.

2                   There was nothing—they made some claim about agents  
3 of the PIPE offering, you know, communicating information about  
4 Reger, but there's no evidence of that, that the distribution  
5 agent sent anything to any purchaser about Reger's 20 percent.  
6 In fact, all we heard about from Reger himself was—and  
7 Gilbertson—they wanted to hide that fact. And ironically, the  
8 PIPE proceeds, your Honor, were used in part to pay off the  
9 debt that was created as a result of the APP and Mr. Reger in  
10 Mr. Gilbertson's favor.

11                   So for all of those reasons, your Honor, these  
12 challenges to the claims should be rejected. They have not  
13 sustained their heavy burden under the law.

14                   And now that we have no request for discovery, I think  
15 this matter can be resolved based on the fact that they have  
16 not met what is required.

17                   THE COURT: Well, certainly I agree with you that it's  
18 ripe for a decision, and I'm going to make a final decision.  
19 But what that decision will be, I'm still mulling it.

20                   But let me hear from defense counsel finally for  
21 anything further he wanted to say.

22                   MR. LANGDON: Thank you, your Honor. Just a couple of  
23 points.

24                   The jury didn't make a determination about what  
25 Mr. Reger's friends and family or any other class member knew.

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1 They were asked to make a determination based on Mr. Gruber's  
2 testimony, and they did that. And now we're in the class phase  
3 where it's extrapolated, and your Honor has ruled in your  
4 December 21st order with respect to that.

5 And just so the record is clear, we're not withdrawing  
6 our request for discovery. I'm reading the room.

7 THE COURT: Yes. I think you've read it correctly,  
8 though. It's time to get this matter to final judgment.

9 MR. LANGDON: I appreciate that. And I would just—I  
10 know your Honor will pay close attention to the evidence that  
11 we submitted. It is far more substantial than Mr. Cera would  
12 grant it. And again, I do think the issue turns on as—it's as  
13 someone knowing that Reger was a shareholder and a founder and  
14 even a large shareholder, as I think I heard Mr. Cera just say,  
15 as that's enough to rebut the presumption of reliance and  
16 transaction, or—yes, transaction causation here. I think  
17 those are the key issues, and we think there is enough.

18 Thank you.

19 THE COURT: All right. Thank you very much.

20 And I want to thank counsel for both sides. I've been  
21 very blessed throughout this case with the high quality of  
22 lawyering from both sides, and not least today.

23 So I will decide this matter promptly. There is one  
24 glitch. Next week you will be stupefied to learn my wife and I  
25 will be participating in an international amateur ballroom

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1 dancing competition in Rome, Italy. And we are counting on the  
2 judges—though I doubt this is in their statute—to say, well,  
3 they're not very good, but my god, at their age that they can  
4 do it at all is amazing. But in any event, I'm not going to  
5 turn to this until I return. But I guarantee you you'll have a  
6 decision by the end of August, and hopefully even sooner.

7 So I thank counsel again, and this matter is  
8 adjourned.

9 ALL COUNSEL: Thank you, your Honor. Safe travels.

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